# **TOWN OF TOLLAND**



# FY 2018-2019 BUDGET PRESENTATION

As Proposed by Town Manager, Steven R. Werbner

March 22, 2018

|                 |                     | TOWN OF TOLLAND   |                |         |  |  |
|-----------------|---------------------|---|----------------|---------|--|--|
| 2016 2017       | 2017 2010           | GENERAL FUND BUDGET SUMMARY                                     | 2018-2019      | PERCENT |  |  |
| 2016-2017       |                     |   |                |         |  |  |
| Adopted         | · · ·               |   |                |         |  |  |
| Budget          | Budget              | BUDGET  | Budget         | FROM    |  |  |
|                 |                     | APPROPRIATIONS:   |                | PRIO R  |  |  |
|                 |                     |   |                | BUDGET  |  |  |
| 2.860.647       | 2.899.678           | General Government  | 2.937.288      |         |  |  |
| 404,211         | 431,742             | Planning and Community Development                              | 415,570        |         |  |  |
| 926,683         | 910,796             |   | 918,468        |         |  |  |
| 4,430,159       | 4,409,792           | Public Works and Environmental Maintenance                      | 4,410,043      |         |  |  |
| 2,036,190       | 1,996,015           | Public Safety Services  | 2,139,104      |         |  |  |
| 1,210,166       | 1,133,698           | Finance and Records   | 1,095,711      |         |  |  |
| 11,868,056      | 11,781,721          | TOTAL TOWN GOVERNMENT   | 11,916,184     | 1.1     |  |  |
| 11,000,000      | 11,701,721          |   | 11,210,101     |         |  |  |
| 39,333,948      | 39,333,948          | Board of Education Operations                                   | 39,642,607     |         |  |  |
| 39,333,948      | 39,333,948          | TOTAL BOARD OF EDUCATION  | 39,642,607     | 0.7     |  |  |
|                 |                     |   |                |         |  |  |
| 51,202,004      | 51,115,669          | TOTAL OPERATING TOWN AND BOARD OF EDUCATION                     | 51,558,791     | 0.8     |  |  |
| 4,550,000       | 4,550,000           | Debt Service  | 4,550,000      | 0.0     |  |  |
| 4,550,000       |                     |   | 61,906         | 13.4    |  |  |
| 4,604,578       | 54,578<br>4,604,578 | TOTAL CAPITAL IMPROVEMENTS AND DEBT SERVICE                     | 4,611,906      | 13.4    |  |  |
| 4,004,578       | 4,004,578           |   | 4,011,500      |         |  |  |
| 55,806,582      | 55,720,247          | TOTAL TOWN APPROPRIATIONS                                       | 56,170,697     | 0.8     |  |  |
|                 |                     |   |                |         |  |  |
| 12 021 005      | 11.000.004          | LESS:   | 10 710 460     |         |  |  |
| 12,831,896      | 11,800,694          | Estimated Revenues from Non-Tax Sources                         | 10,710,469     |         |  |  |
|                 |                     | LESS:   |                |         |  |  |
| 150,000         | 400,000             |   | 690,000        |         |  |  |
| 120,000         | 100,000             |   | 0,0,000        |         |  |  |
| 42,824,686      | 43,519,553          | AMOUNT TO BE RAISED BY CURRENT TAXES                            | 44,770,228     |         |  |  |
| 55,806,582      | 55,720,247          | TOTAL TOWN REVENUES   | 56,170,697     | 0.8     |  |  |
|                 |                     |   |                |         |  |  |
| 1,265,008,557   | 1,275,263,617       | NET GRAND LIST REAL ESTATE, MOTOR VEHICLE AND PERSONAL PROPERTY | 1,278,985,708  |         |  |  |
| 7,600,000       | 7,300,000           | LESS: Senior Tax Relief Program                                 | 7,300,000      |         |  |  |
| 6,706,500       | 8,546,424           | LESS: Corrections, and Assessment Appeals                       | 8,546,424      |         |  |  |
| 500,000         | 500,000             | PLUS: New Construction  | 500,000        |         |  |  |
| 14,000,000      | 15,000,000          | PLUS: Motor Vehicle Supplement                                  | 16,000,000     |         |  |  |
| 1 2 (5 202 0 55 | 1 384 048 402       |   | 1 270 (20 20 4 |         |  |  |
| 1,265,202,057   | 1,274,917,193       | NET TAXABLE GRAND LIST  | 1,279,639,284  |         |  |  |
| 1,252,550,036   | 1,262,168,021       | NET ADJUSTED COLLECTIBLE GRAND LIST @ 99.0%                     | 1,266,842,891  |         |  |  |
| 34.19           | 34.48               | MILL RATE   | 35.34          | 2.4     |  |  |
|                 | 210                 |   | 22.21          | 2       |  |  |

#### REVENUE

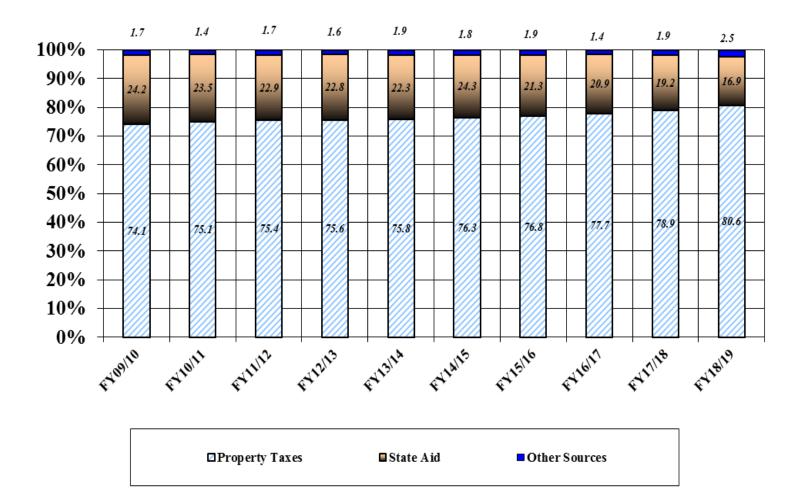
#### **Overview**

There are seven major revenue categories: Property Taxes, State and Federal Grants, Licenses, Permits and Fees, Charges for Current Services, Investment Income, Education Grants and Contribution from Fund Balance.

#### THREE YEARS REVENUE COMPARISON

|                                | 2016-2017<br>Actual | 2017-2018<br>Adopted | 2018-2019<br>M anager | \$ Change<br>2017/2018 to<br>2018/2019<br>Budget | % Change<br>2017/2018<br>to<br>2018/2019<br>Budget | Percentage of total<br>budget |
|--------------------------------|---------------------|----------------------|-----------------------|--|--|-------------------------------|
| PROPERTY TAXES                 | 43,606,051          | 43,982,412           | 45,282,557            | 1,300,145  | 2.96%  | 80.61%                        |
| STATE & FEDERAL GRANTS         | 884,074             | 507,541              | 204,435               | (303,106)  | -59.72%  | 0.36%                         |
| LICENSES, PERMITS & FEES       | 280,485             | 249,800              | 238,500               | (11,300)   | -4.52%   | 0.42%                         |
| CHARGES FOR CURRENT SERVICES   | 401,081             | 337,840              | 356,940               | 19,100   | 5.65%  | 0.64%                         |
| INVESTMENT INCOME/OTHER        | 330,139             | 70,000               | 90,000                | 20,000   | 28.57%   | 0.17%                         |
| EDUCATION GRANTS               | 10,742,718          | 10,172,654           | 9,308,265             | (864,389)  | -8.50%   | 16.57%                        |
| CONTRIBUTION FROM FUND BALANCE | -                   | 400,000              | 690,000               | 290,000  | 72.50%   | 1.22%                         |
| REVENUE TOTALS                 | 56,244,548          | 55,720,247           | 56,170,697            | 450,450  | 0.81%  | 100.00%                       |

### TRENDS IN GENERAL FUND REVENUE SOURCES



### POTENTIAL ADJUSTMENT IN STATE AID

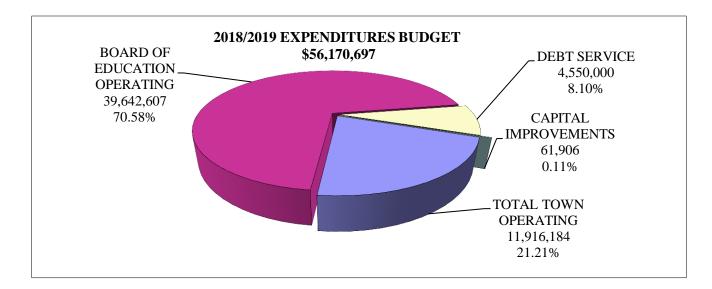
| Grant                                | FY 17 State<br>Legislature's<br>Adopted Budget | FY 18 State<br>Legislature's<br>Adopted Budget | Impact of<br>Governor's Holdback | FY 19 State<br>Legislature's<br>Adopted Budget | FY 19 Governor's<br>Adjusted Budget |
|--------------------------------------|--|--|----------------------------------|--|-------------------------------------|
| Adult Education                      | 8,984  | 8,436  | 8,224                            | 8,436  | 8,265                               |
| ECS Grant                            | 10,699,177                                     | 10,164,218                                     | 9,298,501                        | 9,828,958                                      | 8,778,451                           |
| LoCIP                                | 0  | 210,805  | 210,805                          | 135,468  | 134,149                             |
| Pequot-Mohegan Grant                 | 34,843   | 34,843   | 34,843                           | 0  | 0                                   |
| PILOT: Colleges & Hospitals          | 0  | 0  | 0                                | 0  | 0                                   |
| PILOT: State-Owned Property          | 0  | 0  | 0                                | 24,569   | 0                                   |
| Town Aid Road                        | 338,796  | 338,796  | 338,796                          | 338,796  | 339,335                             |
| Grants for Municipal Projects        | 85,064   | 85,064   | 85,064                           | 85,064   | 85,064                              |
| Municipal Transition Grant (Car Tax) | 0  | 0  | 0                                | 0  | 0                                   |
| Municipal Revenue Sharing            | 303,971  | 0  | 0                                | 0  | 0                                   |
| MRSF: Supplemental PILOT             | 0  | 0  | 0                                | 0  | 0                                   |
| Municipal Stabilization Grant        | 0  | 53,057   | 48,871                           | 322,977  | 48,871                              |
| Total                                | 11,470,835                                     | 10,895,219                                     | 10,025,104                       | 10,744,268                                     | 9,394,135                           |

- The impact of the FY 19 Governor's Adjusted Budget with no change to current year Town and Board of Education expenses would be an increase of 1.15 mills or 3.35%.
- ▶ I have used a blended figure for ECS in the amount of \$9,308,625.
- My suggestion is should we receive more in revenue after the budget is adopted that the money be held in reserve to address potential mid year revenue adjustments.

## OTHER POTENTIAL SIGNIFICANT CHANGES IN STATE REVENUE

We have been advised that the second payment this fiscal year for the TAR grant is in jeopardy as well as the full amount (\$339,335) in FY 18-19. The budget which I am presenting to you retains basic services, both in the Town as well as the Board of Education, and provides for an increase in overall expenditures of 0.81% with Town operation expenses increasing by 1.14% or \$134,463, the Board of Education increasing by 0.78% or \$308,659 and Capital Improvements by \$7,328. The tax increase necessary to support this budget is 0.86 mills or a 2.494% increase in the mill rate. The use of Fund Balance is budgeted at \$690,000 which includes the use of \$290,000 budgeted this fiscal year for Police improvements that will not be spent.

This budget again is heavily impacted by the potential loss of State revenue and the modest growth in the Grand List.



Each year as part of this budget message I show the tax impact to the average low-middle-higher assessed homes. After Revaluation the average assessment for these categories of homes was \$117,093 - \$188,285 - \$360,369.

| Property Tax Impact of the Town Managers Proposed Budget for Three Average Assessments |   |          |          |       |  |  |  |  |  |
|--|---|----------|----------|-------|--|--|--|--|--|
| 2014 Assessment  | 2014 AssessmentMarket ValueTaxes at 34.48Taxes at 35.34Difference |          |          |       |  |  |  |  |  |
| \$117,093  | \$167,276   | \$4,037  | \$4,138  | \$101 |  |  |  |  |  |
| \$188,285  | \$268,979   | \$6,492  | \$6,654  | \$162 |  |  |  |  |  |
| \$360,369  | \$514,813   | \$12,426 | \$12,735 | \$309 |  |  |  |  |  |

|                                       |                     |                     |                     | TOWN                | OF TOLLAND          |                     |                     |                     |                     |                     |                                  |
|---------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------------------------|
|                                       |                     |                     | PERCENTAG           | ES CHANGES C        | OF MILL RATES       | AND EXPENDIT        | URES                |                     |                     |                     |                                  |
|                                       |                     |                     | Revaluation year    |                     |                     |                     |                     | Revaluation year    |                     |                     |                                  |
| Revenues                              | 2008-2009<br>Budget | 2009-2010<br>Budget | 2010-2011<br>Budget | 2011-2012<br>Budget | 2012-2013<br>Budget | 2013-2014<br>Budget | 2014-2015<br>Budget | 2015-2016<br>Budget | 2016-2017<br>Budget | 2017-2018<br>Budget | 2018-2019<br>Manager<br>Proposed |
|                                       |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                                  |
| Mill Rate                             | 29.51               | 29.49               | 29.15               | 29.73               | 29.99               | 30.19               | 31.05               | 33.36               | 34.19               | 34.48               | 35.34                            |
|                                       |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                                  |
| Expenditures % change from prior year | 5.27%               | -0.87%              | 0.96%               | 2.25%               | 1.85%               | 0.94%               | 2.57%               | 2.68%               | 2.21%               | -0.15%              | 0.81%                            |
| Mill Rate Increases                   | 1.12                | -0.02               | -0.34               | 0.58                | 0.26                | 0.20                | 0.86                | 2.31                | 0.83                | 0.29                | 0.86                             |
| Mill Rate % change from prior year    | 3.95%               | -0.07%              | -1.15%              | 1.99%               | 0.87%               | 0.67%               | 2.85%               | 7.44%               | 2.49%               | 0.85%               | 2.49%                            |
|                                       |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                                  |

Average excluding revaluation years is a 0.6 mill rate increase or a 1.78% increase in the mill rate.

### **CURRENT MILL RATES IN SURROUNDING TOWNS**

- 38.71 Vernon
- 34.48 Tolland
- 32.00 Coventry
- 31.70 Ellington
- 30.63 Mansfield

- 30.59 Avon
- 30.09 Willington
- 28.89 Suffield
- 26.68 Farmington

#### **EXPENDITURES**

#### **Overview**

There are four major expenditure categories budgeted for FY 2019: Town Operating, Board of Education Operating, Debt Service and Capital Improvements.

#### COMPARISON THREE YEARS EXPENDITURES

|                                    | 2015-2016 Actual | 2016-2017 Actual | 2017-2018<br>Adopted Budget | 2018-2019<br>Manager Proposed | \$ Change 2017/18<br>to 2018/2019 | % Change<br>2017/18 to<br>2018/2019 | Percentage of total<br>budget |
|------------------------------------|------------------|------------------|-----------------------------|-------------------------------|-----------------------------------|-------------------------------------|-------------------------------|
| TOWN OPERATING                     |                  |                  |                             |                               |                                   |                                     |                               |
| General Government                 | 2,808,657        | 2,866,901        | 2,899,678                   | 2,937,288                     | 37,610                            | 1.30%                               | 5.23%                         |
| Planning and Community Development | 348,251          | 400,986          | 431,742                     | 415,570                       | (16,172)                          | -3.75%                              | 0.74%                         |
| Community Services                 | 938,655          | 941,529          | 910,796                     | 918,468                       | 7,672                             | 0.84%                               | 1.64%                         |
| Public Works                       | 4,330,317        | 4,428,403        | 4,409,792                   | 4,410,043                     | 251                               | 0.01%                               | 7.85%                         |
| Public Safety Services             | 1,816,659        | 1,955,096        | 1,996,015                   | 2,139,104                     | 143,089                           | 7.17%                               | 3.81%                         |
| Finance and Records                | 967,252          | 1,148,832        | 942,764                     | 951,132                       | 8,368                             | 0.89%                               | 1.69%                         |
| Contingency                        | 56,341           | 218,577          | 190,934                     | 144,579                       | (46,355)                          | -24.28%                             | 0.26%                         |
| TOTAL TOWN OPERATING               | 11,266,132       | 11,960,324       | 11,781,721                  | 11,916,184                    | 134,463                           | 1.14%                               | 21.21%                        |
| BOARD OF EDUCATION OPERATING       | 38,287,910       | 38,889,236       | 39,333,948                  | 39,642,607                    | 308,659                           | 0.78%                               | 70.58%                        |
| DEBT SERVICE                       | 4,549,013        | 4,550,091        | 4,550,000                   | 4,550,000                     | -                                 | 0.00%                               | 8.10%                         |
| CAPITAL IMPROVEMENTS               | 183,814          | 54,578           | 54,578                      | 61,906                        | 7,328                             | 13.43%                              | 0.11%                         |
| EXPENDITURES TOTALS                | 54,286,869       | 55,454,229       | 55,720,247                  | 56,170,697                    | 450,450                           | 0.81%                               | 100.00%                       |

### **TOTAL OPERATING EXPENDITURE INCREASE**

### 0.87% or \$443,122

Significant Expenditure Increases:

- Increase the Board of Education budget by 0.78% or \$308,659 as requested in their adopted budget.
- Fund option 1 of the Police Study prepared by Municipal Resources Inc. at a total cost of \$449,430. A portion of this expense is offset by funds budgeted this fiscal year which will not be spent (\$290,000).
  - As a future goal I am recommending the Town explore the option of using part time constables to maintain two officers on duty days/evenings.
  - In addition the Town should continue to look at the option of contracting for Police Services with a surrounding Town which may prove more economical in future years.

## **SIGNIFICANT EXPENITURE REDUCTIONS**

- Reduce the Solid Waste budget by \$23,992 based on savings negotiated in our Solid Waste contract. This includes adding back \$29,711 for one free bulky waste pick-up.
- Reduce the snow & ice materials by \$29,959 based on lower price and less material used.
- Eliminate the use of contractors during snow events as well as a vacant part time custodian for a total savings of \$78,572.
  - Add back a laborer budgeted in FY 18/19 for 10 months as well as add hours to an existing part time custodian at a total cost of \$44,594.
- Reduce the Planning & Zoning budget as well as Contingency account by a combined \$64,855 due to the completion of certain studies or use of other funding sources.

# DEPARTMENTS WITH NO SIGNIFICANT CHANGE TO BUDGET

- Agriculture Commission
- Animal Control, Emergency Preparedness, Fire Prevention
- Conservation Commission
- ➢ Finance
- ➤ Health
- Human Services
- Inland Wetlands
- Library
- Planning and Zoning, Building Inspection
- > Probate
- Recreation
- Senior Center
- Town Council
- Town Manager
- Water Pollution Control Authority
- Zoning Board of Appeals

# **FUND BALANCE**

The use of fund balance in the budget process is one that comes up yearly. Some facts:

- Fund balance in Tolland over the last ten years has increased some 2 million dollars or from 10.9% to 12% with the most recent percentage being 11.5%.
- During that same time period our Bond rating has gone from a AA- to AA to AA+ and now to a AAA.
- The AAA rating is the highest attainable rating and assists us in obtaining lower borrowing rates of interest. Factors considered by rating agencies in assigning ratings include the diversity of your tax base, fund balance levels, strong financial discipline in budgeting and financial operations, long term financial planning and debt management. There are few communities in CT with the lack of a diversified tax base such as exists in Tolland that have a AAA rating.
- The Government Finance Officers Association recommended practice for fund balance reserves is to have an unassigned fund balance at a minimum of either 2 months of operating revenues or operating expenditures.

# **POTENTIAL USE OF FUND BALANCE**

- Fund Balance as of 7/1/17: \$8,153,976 Programmed use of Fund Balance in 17/18 budget: - \$ 400,000 Possible use of Fund Balance to address Governor's Holdback of ECS revenues offset by other revenues: 636,864 est. - \$ Estimated funds not expended in FY 17/18 including \$290,000 for funds from the State Trooper budget +\$ 339,752 est. Programmed use of Fund Balance in 18/19 budget Including the use of the \$290,000 from prior year to fund Police improvements: 690,000 - \$
  - \$6,766,864

# POTENTIAL USE OF FUND BALANCE continued

In future years the Town should be careful in utilizing Fund Balance as a mechanism to offset lost revenue without an established plan to restore Fund Balance to prior levels.

The Town should also consider revising its Fund Balance policy to ensure that the overall Fund Balance stays between 10% and 17% of expenditures and as a further goal to reach a level recommended by the Government Finance Officers Association of at least two months of operating revenue or expenditures. Unassigned Fund Balance should be as a minimum range from 10% - 15% of expenditures.

Should it be necessary at any time to use Fund Balance which results in levels below 10% for either overall or unassigned Fund Balance the Town and BOE will reduce recurring expenditures to eliminate structural deficits or increase revenues or some combination of the two.

In addition any deficiencies shall be replenished in a period not to exceed five years and Fund Balance shall not be used as a revenue source during that period of time.



## **Remaining Budget Schedule**

#### March 22, 2018 (Thursday)

<u>**PUBLIC HEARING</u>** on Manager's Recommended Budget – Tolland High School Auditorium – 7:00 p.m.</u>

#### March 27, 2018 (Tuesday)

Council Discussion – Budget finalized – Council Chambers – 6:30 p.m.

#### April 23, 2018 (Monday)

<u>ANNUAL BUDGET PRESENTATION MEETING</u> – Tolland High School Auditorium – 7:00 p.m.

#### April 24, 2018 (Tuesday)

Budget Presentation – Senior Center – 12:30 p.m.

#### May 1, 2018 (Tuesday)

Annual Budget Referendum

### By May 8, 2018 (Tuesday)

Council to establish mill rate upon referendum adoption